

### Αναζήτηση και επιλογή της κατάλληλης πρόσκλησης / κανάλια αναζήτησης εταίρων/ Περιγραφή του Funding and Tender Opportunities portal

Κατερίνα Παπαδούλη, Γραφείο Προσέλκυσης Χρηματοδοτήσεων του ΕΚΠΑ



### Προετοιμασία για την υποβολή πρότασης

1. Οι ανοιχτές και επικείμενες προκηρύξεις είναι διαθέσιμες στο αντίστοιχο **Πρόγραμμα Εργασίας** (Work Programme) και στο Funding and Tender opportunities Portal

2. Η υποβολή προτάσεων ακολουθεί πάντα τα "calls for proposals"

- 3. Οι προκηρύξεις ανοίγουν συνήθως μία φορά το χρόνο
- 4. Η καταληκτική ημερομηνία υποβολής δεν είναι μοναδική για όλες τις προκηρύξεις



### Προετοιμασία για την υποβολή πρότασης

- 5. Μία προκήρυξη είναι ανοιχτή τουλάχιστον **για 3 μήνες** (full proposal)
- 6. Η πλειοψηφία των προκηρύξεων είναι σχεδιασμένες **top-down**: η περιγραφή του κάθε topic και των αναμενόμενων αποτελεσμάτων είναι πολύ λεπτομερής

- 7. Η δομή της πρότασης είναι καθορισμένη από το proposal template
- 8. Η πρόταση περιέχει 2 μέρη: part A και part B



### Προετοιμασία για την υποβολή πρότασης

9. Η δομή του Part B σχετίζεται με τα κριτήρια αξιολόγησης

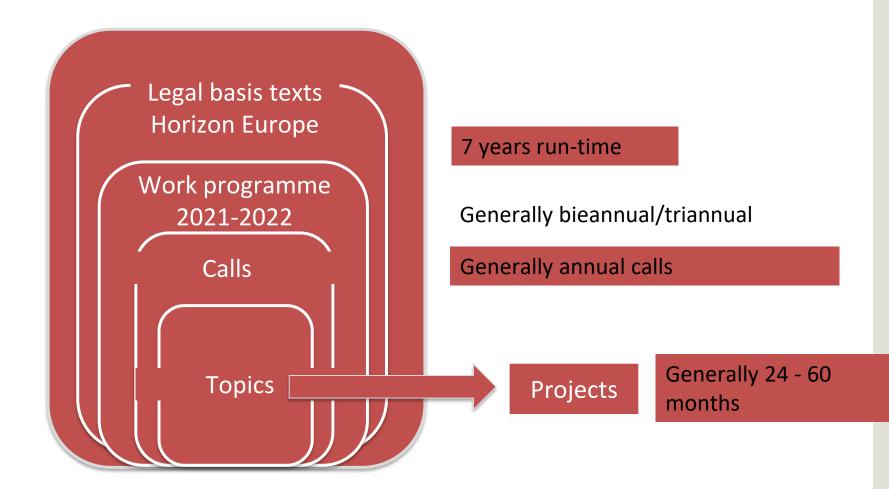
10. Ανάλογα με τη θεματική περιοχή και το topic, υπάρχουν **one-stage** και **two-stage** υποβολές προτάσεων

11. Η υποβολή της πρότασης γίνεται μόνο διαδικτυακά

12. Η διάρκεια για την υπογραφή του συμβολαίου είναι συνήθως **8 μήνες** και η αξιολόγηση γίνεται μέσα σε **5 μήνες.** 



## Το σκεπτικό πίσω από τις προκηρύξεις του Ορίζοντα Ευρώπη





### Το Πρόγραμμα Εργασίας



EN

#### **Horizon Europe**

Work Programme 2021-2022

9. Food, Bioeconomy, Natural Resources, Agriculture and
Environment

(European Commission Decision C(2021)4200 of 15 June 2021)

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coastal and marine ecosystems restoration and resilience in simplified socio-ecological	
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Managing biodiversity in primary production	
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Enabling transformative change on biodiversity	67

Κάθε θεματική περιοχή στον Ορίζοντα Ευρώπη έχει το δικό της Πρόγραμμα Εργασίας



### Βασικές πληροφορίες μέσα στο Πρόγραμμα Εργασίας

- Introduction
- Overview of the scheduled call(s)
- Description of the topics
- Call Key data:
  - Opening date, deadline
  - indicative budget per Topic/Call
  - one-stage/two-stage procedure
  - indicative date for evaluation outcome & grant signing
- Budget



EN

#### Horizon Europe

Work Programme 2021-2022

9. Food, Bioeconomy, Natural Resour Environment

(European Commission Decision C(2021)

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# Η δομή ενός Προγράμματος Εργασίας: Το παράδειγμα του Cluster 6

Call - Fair, healthy and environmentally-friendly food systems from primary production to consumption
Conditions for the Call
Enabling sustainable farming
HORIZON-CL6-2022-FARM2FORK-01-01: Risk assessment of new low risk pesticides
HORIZON-CL6-2022-FARM2FORK-01-02: Socio-economics of pesticide use in
agriculture
▲ HORIZON-CL6-2022-FARM2FORK-02-03-two-stage: Ecology of infectious animal
diseases
diseases
Call - Circular economy and bioeconomy sectors
Conditions for the Call
Enabling a circular economy transition
HORIZON-CL6-2022-CIRCBIO-01-01: Circular Cities and Regions Initiative's project
development assistance (CCRI-PDA)
Innovating sustainable bio-based systems and the bioeconomy
HORIZON-CL6-2022-CIRCBIO-01-02: Marginal lands and climate-resilient and
biodiversity-friendly crops for sustainable industrial feedstocks and related value chains 274



### Αποκωδικοποίηση του Topic Text

Topic Identifier **Example:** HORIZON-CL6-2022-BIODIV-01-06: Monitoring and effective measures for pagrobiodiversity

Expected Outcome

Scope

<u>Expected Outcome</u>: In line with the objectives of the 2030 biodiversity strategy and other policies such as the common agricultural policy (CAP), successful proposals will **contribute to the take up of practices in agriculture that promote biodiversity** as well as to **effective monitoring** of farmland biodiversity to maintain and re-establish biotopes and habitats.

Scope: Projects should:

**Map** carbon and nature rich areas and **analyse** the effects of agricultural practices on biodiversity; **Monitor** the diversity and area of habitats for farmland-dependent species, in space and time;.

**Develop and test** effective agri-environment measures as well as indicators and monitoring tools to determine the effectiveness of conservation measures for species and their habitats in the agricultural context;

**Develop and demonstrate** practical examples of agro-forestry systems and how these can be promoted through rural development programmes.

Indicative Budget

Budget: 8 million euros

Cross-cutting priorities

<u>Cross-cutting priorities:</u> Socio-economic science and humanities

Type of action

Type of Action: Research and Innovation Action

25 Οκτωβρίου 2021



### Αποκωδικοποίηση του Topic Text

- Scope: Presents what exactly is expected to be done
- Expected outcome: Lists what is supposed to be achieved
- Specific topic conditions: Lists additional specifications
- Make sure that the proposal takes up every single task of the topic description
- Use the wording of the topic description in the proposal
- Do not ignore wording such as "and", "should", "recommended" etc.



### Type of participation within a Consortium

# Coordinator Participants Third-parties

Beneficiaries



Horizon Europe distinguishes 4 basic types of third-party support:

- 1) The purchase of goods and services
- 2) Subcontracts
- 3) Work done by "linked third parties"
- 4) Other third-party contributions



### Horizon Europe project Consortium: what to look for (1)

### **Keep in mind that a right partner**

- ✓ Could be from Academia, Industry, SMEs, NGOs, etc.
- ✓ Should be committed
- ✓ Should have skills in a particular field
- ✓ Should ideally (not obligatory) have previous experience in EU projects/international cooperation projects

### Think about partners within your Consortium

- **▼ WELL BALANCED:** geographical spread, expertise and type of organisation (Academia, Research centers, Industry, SMEs,...)
- **✓** RELIABLE



### Horizon Europe project Consortium: what to look for (2)

### Success factor leadership A fully integrated and balanced team

- Critical mass
- Complementary, clear roles & functions
- No overlaps, no duplications
- Experienced in EU-RTD projects (not obligatory)
- Knowledge of the reputation of core partners
- Involvement of SMEs, if relevant in the call
- Involvement of consumer organisation, European association etc. (according to the topic)
- Different interests in the project complementing each other



### Existing contacts vs New contacts - Pros and Cons

### **Existing Contacts**

- Most effective
- Most reliable and predictable (worked together previously)
- Often not suitable for a planned project (especially when looking for complementary skills)

#### **New Contacts**

- More risky
- Several forms of assistance
- Easier to find suitable partners for a planned project



### **Channels for partner search**

### Partner search through the Funding & Tenders Portal (Call page)

- self-registered profiles of researchers and innovators
- https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/home

### National Contact Points (NCPs)

- Projects of NCPs with partner search tools
- https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/support/support

### Enterprise Europe Network

- Database of partnering profiles and matchmaking events
- https://een.ec.europa.eu/

### Events, info days, conferences...

European Commission events with networking slots

### Other tools: Cordis, EASME datahub

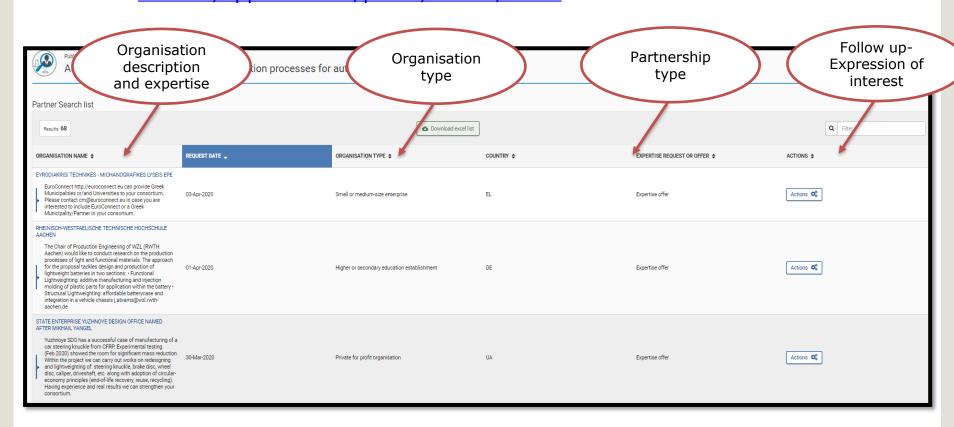
Databases with access to participants



Funding & tender opportunities: <a href="https://ec.europa.eu/info/funding-">https://ec.europa.eu/info/funding-</a> tenders/opportunities/portal/screen/home Only for OPEN Funding & tender opportunities topics Copernicus Marine Environment Monitoring Service evolution TOPIC ID: HORIZON-CL4-2022-SPACE-01-41 Partner search Organisations are looking for collaborating partners for this topic View / Edit LEARs, Account Administrators or self-registrants can publish partner requests for open and forthcoming topics after logging into this Portal.



**Funding & tender opportunities:** <a href="https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/home">https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/home</a>





National Contact Points: <a href="https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/support/support">https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/support/support</a>

The network of National Contact Points (NCPs) is the main structure to provide **guidance, practical information and assistance** on all aspects of participation in Horizon Europe. NCPs are also established in many non-EU and non-associated countries ("third countries").

- ✓ Services include **assistance in partner search** (usually relying on their own databases)
- ✓ **Dissemination** of calls for expressions of interest and calls for proposals through various channels
- ✓ Organisation of training sessions (effective way of meeting potential partners)

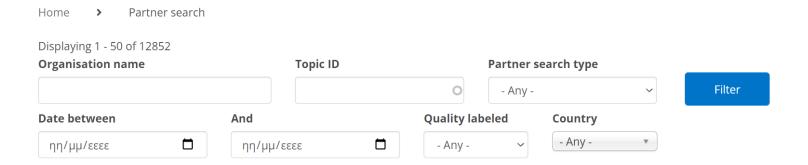


Partner search tools of NCP projects
ICT partner search: <a href="https://www.ideal-ist.eu/partner-search">https://www.ideal-ist.eu/partner-search</a>



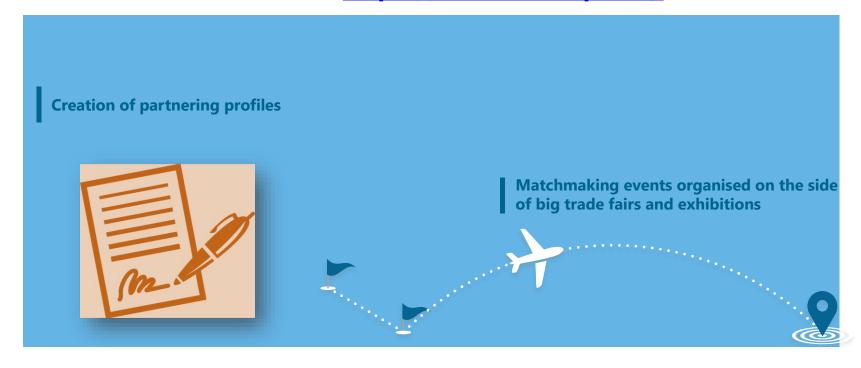
HOME ABOUTIDEAL-IST EVENTS NEWS ICT IN H2020 TOOLS NATIONAL CONTACTS LOGIN Q

### **Partner search**





Enterprise Europe Network: The largest support network for SMEs and researchers <a href="https://een.ec.europa.eu/">https://een.ec.europa.eu/</a>





### **Enterprise Europe Network:** <u>Database of partner searches for research projects</u>

HORIZON-CL6-2022-CIRCBIO-01-04: Spanish company is looking for partners to develop food, nutritional and health formulations with gluosinolates enriched crop by-products.

Country of origin:



SPAIN

Opportunity: RDES20210723001

 Published
 18/08/2021

 Last update
 23/08/2021

 Expiration date
 01/02/2022

#### Keywords

Crop Production
Food Additives/Ingredients/Functional
Food

#### Summary

The Spanish company, which is a vegetable seed supplier, is preparing a project proposal as coordinator. The objective of the project is to use glucosinolates from enriched vegetables to develop value added products. This company is searching for partners from several sectors to incorporate this plant derived glucosinolates in their formulations. The project will be submitted to HORIZON-CL6-2022-CIRCBIO-01 call under Horizon Europe.

#### Description

Brassica crops (broccoli, cauliflower, cabbages, mustard, rapeseed, etc.) are sources of glucosinolates and their derivatives, the isothiocyanates. These plant-derived bioactive compounds are well-known for their antioxidant, antimicrobial, bactericide, and fungicide activity as well as by their possible protective effect towards cancer and other diseases. Moreover,



#### **Events organised by the European Commission: info-days, conferences**



### Cluster 6 - Food, Bioeconomy, Natural Resources, Agriculture & Environment

25-26 October 2021 followed by a brokerage event on 27 October

Learn more about funding opportunities in the Cluster 6 areas, food, bioeconomy, natural resources, agriculture and environment.



#### Cluster 1 - Health

28 October 2021 followed by a brokerage event on 29 October

This info day aims to inform (potential) applicants about topics included in the Cluster 1 'Health' work programme of 2022.



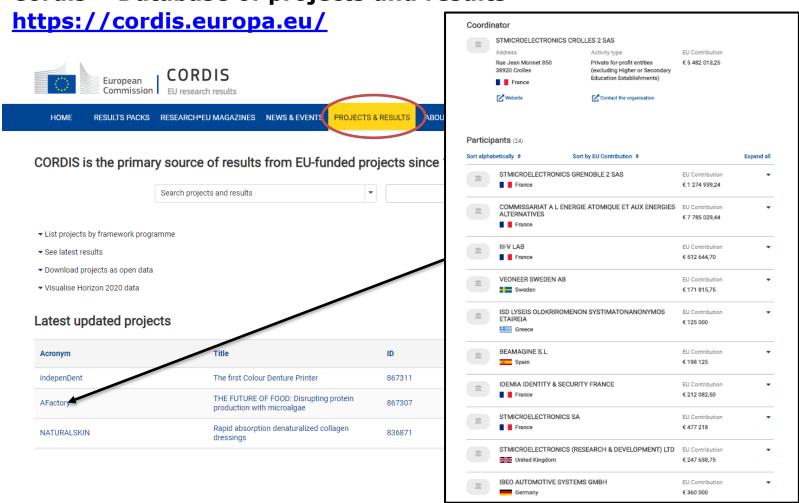
### **Events organised with specific matchmaking slots**



PARTICIPANTS				
•	Argentina	11		
	Austria	14		
	Bangladesh	1		
	Belgium	64		
V	Bosnia And Herzegovina	1		
<b>*</b>	Brazil	4		
	Bulgaria	10		
	Cameroon	1		
٠	Canada	3		
•>	China	3		



**Cordis – Database of projects and results** 



CENTRE SCIENTIFIQUE ET TECHNIQUE DU BATIMENT (Partner) - France

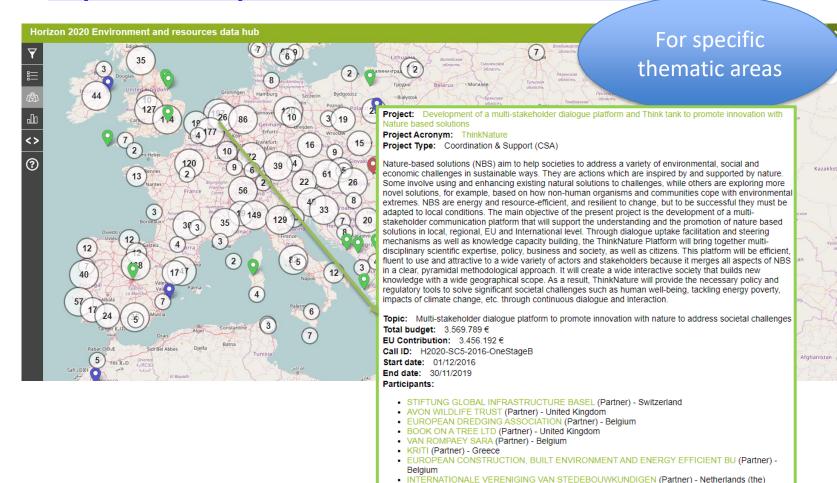
THE RESEARCH COMMETTEE OF THE TECHNICAL UNIVERSITY OF CRETE (Coordinator) -



### Where should you start in building your network?

#### **EASME Data hub:**

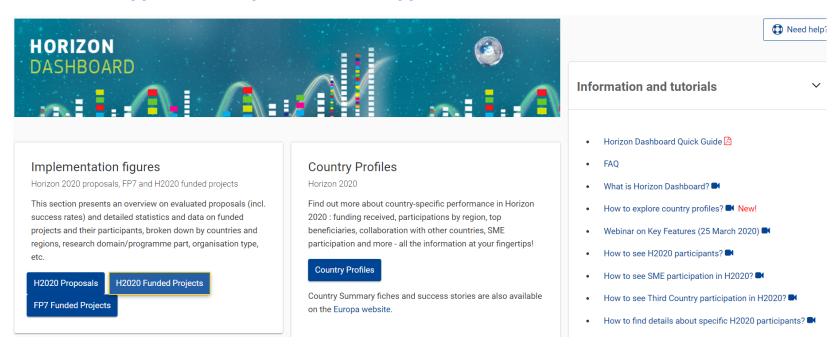
https://ec.europa.eu/easme/en/section/easme-data-hubs



Greece



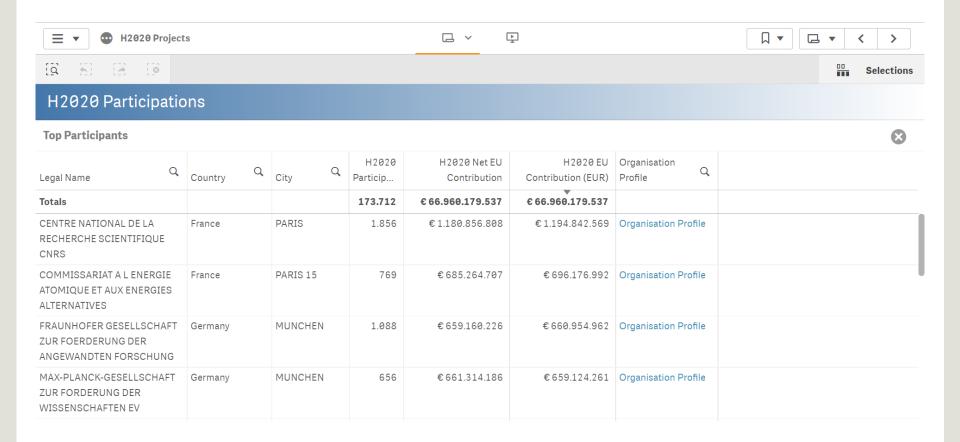
Horizon 2020 Dashboard: <a href="https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/opportunities/horizon-dashboard">https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/opportunities/horizon-dashboard</a>





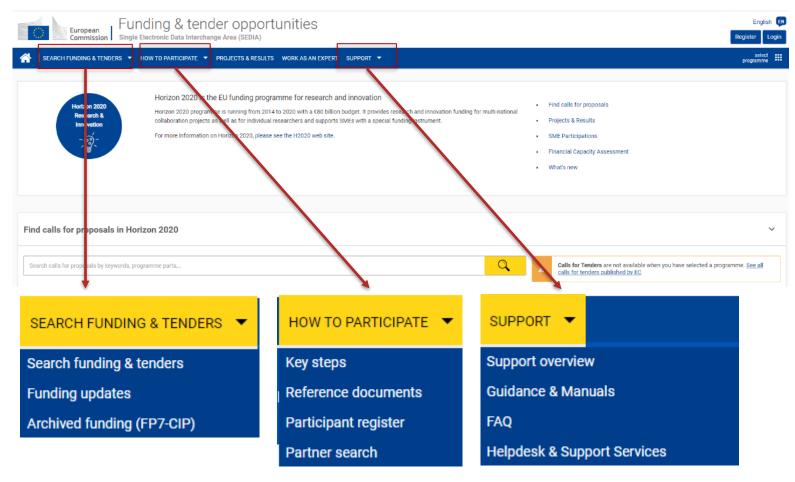
### Horizon Dashboard: H2020 funded projects

### **Top participants**





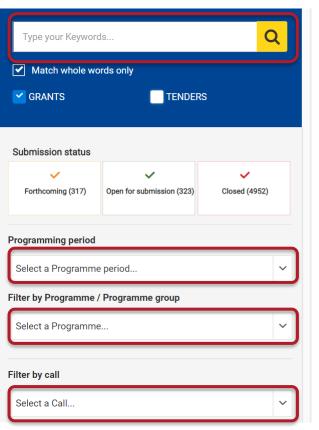
# Funding and Tender Opportunities Portal: <a href="https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/home">https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/home</a>

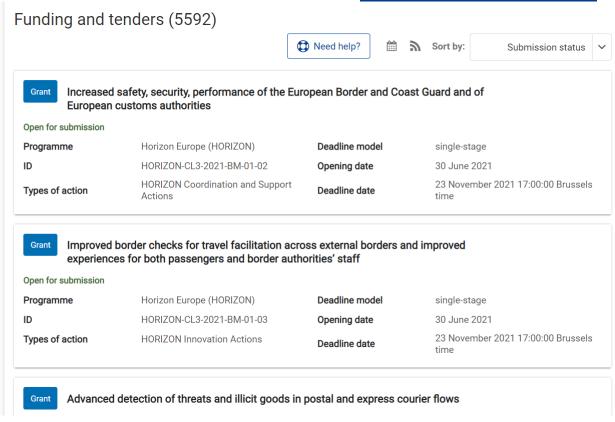




### Search Funding and Tenders









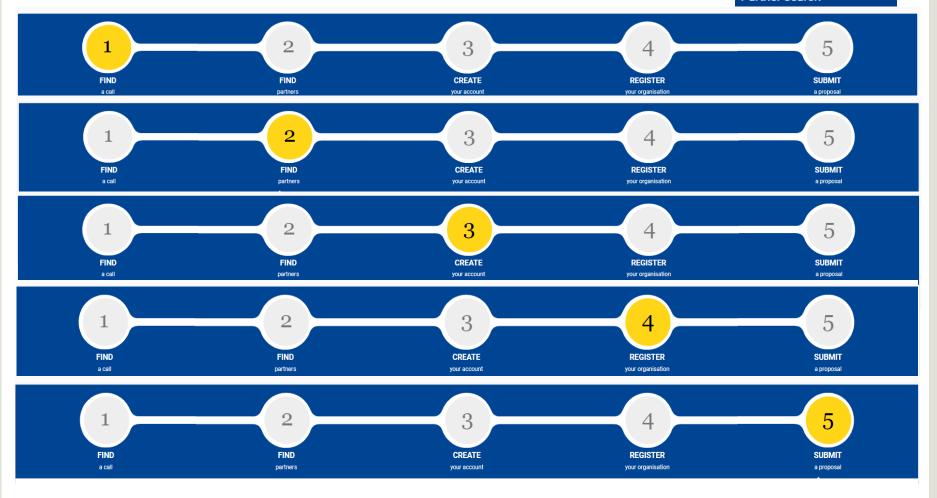
HOW TO PARTICIPATE ▼

#### Key steps

Reference documents

Participant register

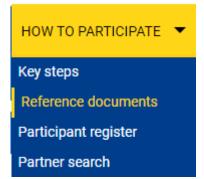
Partner search





### **Reference Documents**







HOW TO PARTICIPATE

Key steps

Reference documents

Participant register

Partner search

#### Participant Register



If you want to participate in a project proposal, your organisation needs to be registered and have a 9-digit Participant Identification Code (PIC). Please quote your PIC in all correspondence with the Commission.

The register contains all participants of EU programmes.

#### Is your organisation already registered? PIC search

Please check whether your organisation has already been registered. If so, no need to register it again.



#### Register your organisation

To register, you need to login in the Portal or, if you are a new user, create your account.

Check what information you need to register in the Online Manual - and keep it to hand during the registration procedure. To start registration, click on the button below.

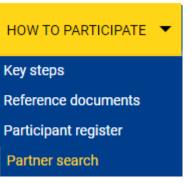
Register your organisation

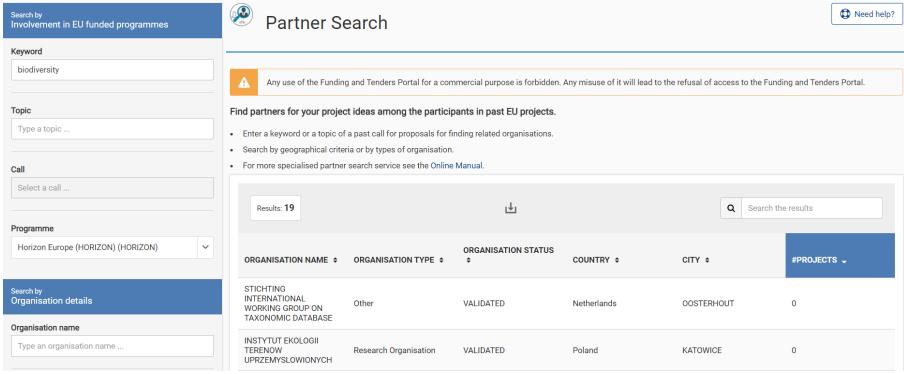
You can suspend the registration process at any time: the data entered can be saved as draft and you can continue your registration later. To return to your registration, please log in and get into My Organisation(s) in the My Area section. Incomplete, draft registrations are automatically deleted after one year.

For H2020 programme, please make sure to fill in the H2020 and FP7 section in the Participant Register. Additionally, for actions where the SME status is an eligibility criterion (like, e.g. the SME Instrument) you must also carry out the SME self-assessment.

Should your project be successfully evaluated, the registered data will be verified by the Validation Service team before the signature of the Grant Agreement.









### Projects and Results



SEARCH FUNDING & TENDERS ▼ HOW TO PARTICIPATE ▼

PROJECTS & RESULTS

WORK AS AN EXPERT

Projects & Results

#### Horizon Dashboard

The Horizon Dashboard is an intuitive and interactive knowledge platform offering a user-friendly public access to statistics and data on EU research and innovation. It offers:

- Easy access to overview and detailed information on proposals, funded projects and project results, notably reported IPRs and scientific publications,
- Views on specific aspects e.g. the Seal of Excellence, the European Innovation Council
- Intuitive functions for filtering and drilling down, allowing analysis by geographical location, research thematic area, organization types etc.
- Functions for data export, story-building and bookmarking log in here to access full Dashboard functionalities

EXPLORE HORIZON 2020 DASHBOARD

#### Horizon Project Results

Explore the wealth of EU funded research project results as they are presented by their own creators!

EXPLORE THE HORIZON RESULTS PLATFORM

#### Horizon Results Booster

The Booster addresses projects eager to go beyond their Dissemination and Exploitation (D&E) obligations under Horizon 2020.

HORIZON RESULTS BOOSTER

#### Innovation Success Stories

Find out about the most recent EU Research success stories. From answers to climate change to dialogue about historical memory. Read about the breakthroughs and discoveries.

CHECK OUT THE SUCCESS STORIES

#### Horizon 2020, FP7 and RFCS projects

Horizon 2020, FP7 and Research Fund for coal and Steel project information and work report summaries are available on CORDIS.

VISIT CORDIS











### **Projects and Results**



#### Implementation figures

Horizon 2020 proposals, FP7 and H2020 funded projects

This section presents an overview on evaluated proposals (incl. success rates) and detailed statistics and data on funded projects and their participants, broken down by countries and regions, research domain/programme part, organisation type, etc.

H2020 Proposals

H2020 Funded Projects

FP7 Funded Projects

#### Country Profiles

Horizon 2020

Find out more about country-specific performance in Horizon 2020: funding received, participations by region, top beneficiaries, collaboration with other countries, SME participation and more - all the information at your fingertips!

#### Country Profiles

Country Summary fiches and success stories are also available on the Europa website.

#### Organisation Profile

Horizon 2020 and FP7

Find out more about the performance of an organisation participating in FP7 or Horizon 2020: its projects, the amount of EU funds received, its collaborations.

Organisation Profile

#### Project Results

Horizon 2020 and FP7

This section presents information on results of funded projects, notably Intellectual Property Rights (IPRs) and scientific publications.

FP7 and H2020 Project Results (IPRs and Publications)

#### Specific aspects

Horizon 2020

This section provides views on specific policy priorities:

The European Innovation Council (EIC) pilot supports top-class innovators, entrepreneurs, small companies and scientists with bright ideas and the ambition to scale up internationally. This view provides a consolidated overview on the parts of Horizon 2020 forming the EIC pilot.

#### European Innovation Council Pilot (EIC)

The Seal of Excellence is a quality label awarded to project proposals, which were evaluated to deserve funding but did not receive it due to the budgetary constraints. This view provides data on the awarded seals of excellence under the SME instrument, MSCA-IF and special COVID-19 response seal of excellence.

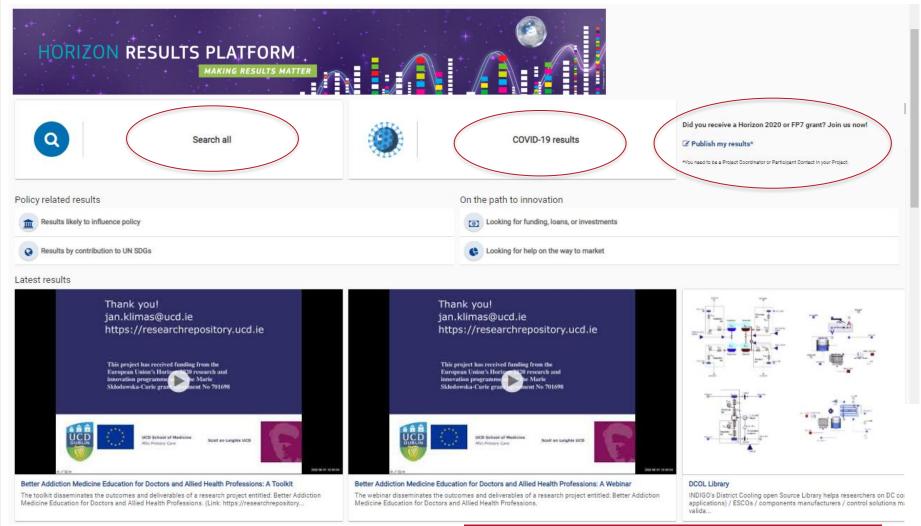
#### Seal of Excellence (SME Instrument)

Specific view presenting H2020 figures in the context of the international cooperation, notably percentage of third-country participation in Horizon 2020, percentage of EU financial contribution attributed to third country participants and percentage of budget of topics (within a Work Programme) mentioning at least one third country or region.

H2020 International Cooperation



### Horizon Results Platform







The Horizon Results Booster addresses projects eager to go beyond their Dissemination and Exploitation (D&E) obligations under Horizon 2020 - steering research towards strong societal impact and concretising the value of R&I activity for societal challenges. In order to help the beneficiaries get a step further and better implement their D&E actions, the European Commission offers free consulting services through the Horizon Results Booster.

#### All about the services

#### What services?

The Horizon Results Booster offers 3 types of services:

- 1. Help and guidance for:
  - · creating a results portfolio with other projects (module A),
  - · creating and executing common dissemination strategy for a cluster of projects (module B)
  - · improving existing exploitation plan (module C)
- Tailor made support services to develop a business plan
- 3. Assistance, coaching and mentoring for go-to-market activities.

#### Key information:

- · Informative Brochure
- Website
- · Application form
- Email contact

#### **Application process**

#### Who can apply?

Ongoing or completed FP7/H2020 projects, either as an individual project or as a part of a project group (depending on the services).

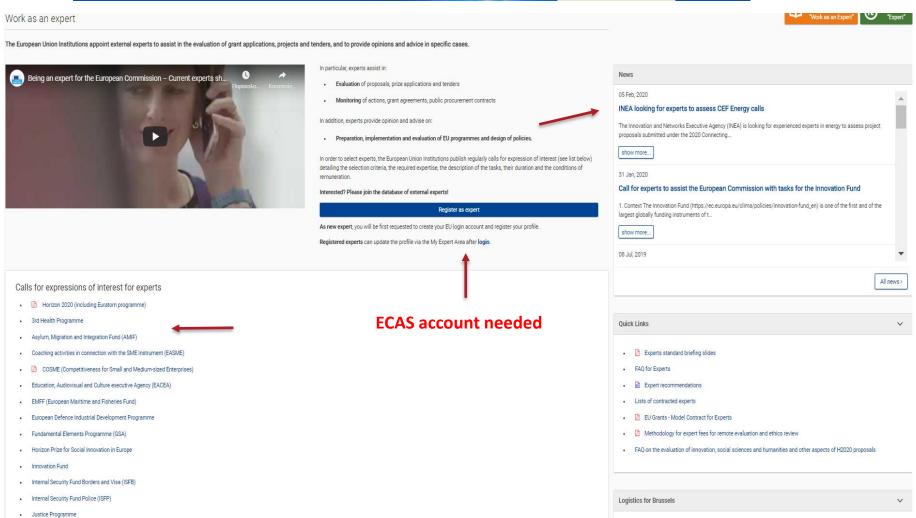
Project consortium can benefit from **one specific service only once** but it can apply for the three different services altogether.

The project and/or project groups will have access to the services they request based on their motivation,



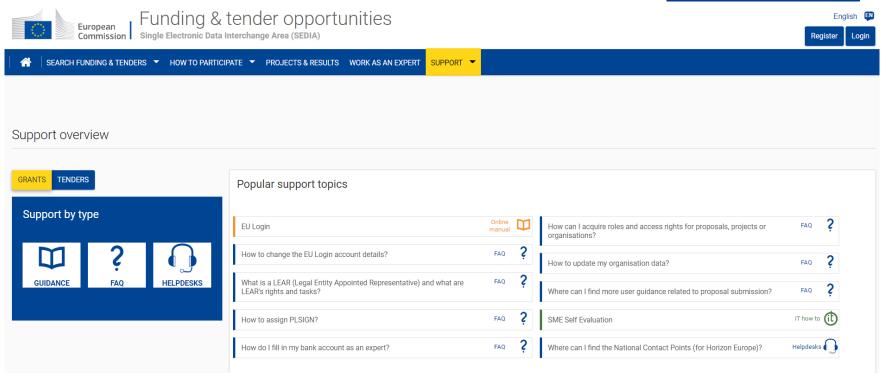
### Work as an expert







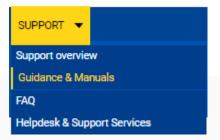






### **Guidance and Manuals**





#### Reference documents

The page reference documents of the programmes managed on the EU Funding & Tenders Portal including legal documents, work programmes, model grant agreements and guides for specific actions.

#### Online Manual

Step-by-step online guide through the Portal processes from proposal preparation and submission to reporting on your on-going project. Valid for all 2021-2027 programmes.

#### H2020 Online Manual

Step-by-step online guide through the Portal processes from proposal preparation and submission to reporting on your on-going project. Only valid for Horizon 2020.

#### IT How to

IT support guide with step-by-step walkthroughs and videos.

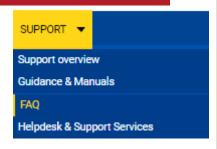
#### Glossary

A list of funding and tender definitions.

#### F&T eProcurement wiki

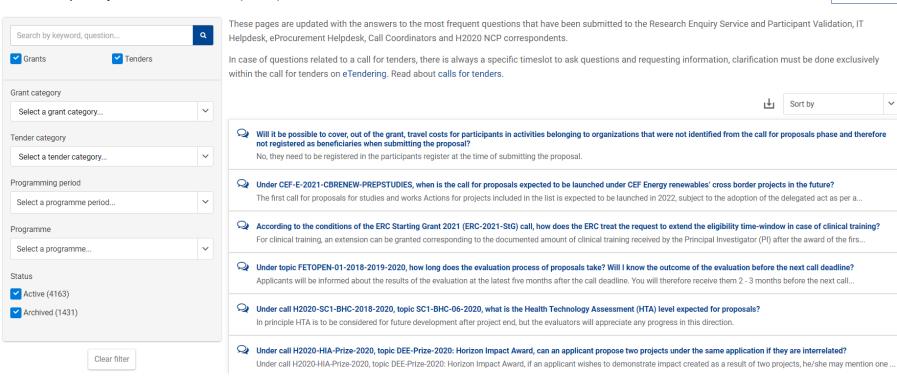
Start point to find a step by step guidance from tender drafting up to submission and follow-up





Need help?

#### FAQ - Frequently Asked Questions (5594)







### Research Enquiry Service and Participant Validation

The service deals with questions regarding European Research, available funding instruments in the field of research and the validation of participants.

Please use the form below to submit your query on:

- · European Research in general
- . The EU's research funding instruments (e.g. calls for proposals, prizes, etc.)
- · Validation process of legal entities applying for EC funding and tenders
- · Reporting any inconsistencies during the lifecycle of projects

Ensure that your enquiry includes all the relevant information (e.g. organisation name, Participant Identification Code (PIC), project acronym/ID number, etc.) to enable a smooth handling of your request.

Before submitting your query, please consult the Funding & Tenders Portal <u>FAQs</u> section. Relevant information might already be available.

For any technical issue, please contact the IT Helpdesk.

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# Ευχαριστώ για την προσοχή σας

### Κατερίνα Παπαδούλη

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