

Κανόνες συμμετοχής και χρήσιμες συμβουλές & για την προετοιμασία επιτυχημένης πρότασης στον Ορίζοντα Ευρώπη

Βασιλική Καλοδήμου

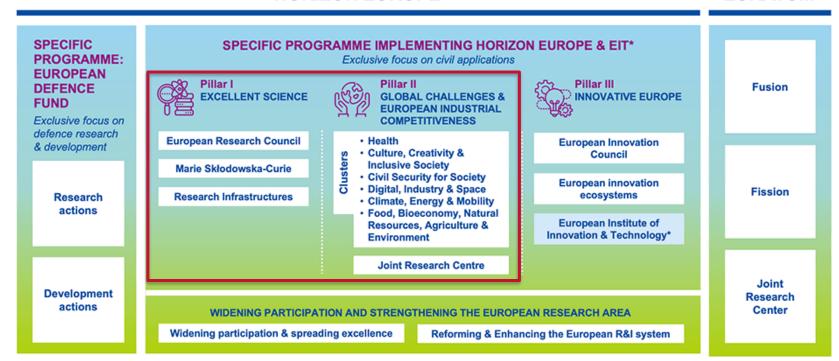
Τμήμα Χημείας Εθνικό και Καποδιστριακό Πανεπιστήμιο Αθηνών



## Which programme part are you for?

#### HORIZON EUROPE

#### **EURATOM**



<sup>\*</sup> The European Institute of Innovation & Technology (EIT) is not part of the Specific Programme



## **Statistics**



## NKUA\_participation in R&I projects

#### ETHNIKO KAI KAPODISTRIAKO PANEPISTIMIO ATHINON (999643007) participation in R&I PROGRA... Framework Programme **Organisation PIC** Organisation legal name Net EU Contribution Participation Signed grants 108,5M<sup>3,53%</sup> of Greece 334<sup>3,30%</sup> Funding received by the participant Number of projects in which the organization has received EU funding Number of grant agreements signed, including suspended, terminated and closed grant agreements Participation/Net EU contribution (EUR) per Framework Programme Net EU contribution (EUR) by thematic priority / type of action / pillar Role in projects SP1-Cooperation COORDINATOR Societal Challenges Excellent Science Industrial Leadershi SP4-Capacities PARTICIPANT 15M 20M 25M Net EU Contribution (EUR) Key figures by framework programme Participation/Net EU contribution (EUR)/Total Cost (EUR) by thematic priority Organisation Details Organisation PIC: 999643007 Indicator Q Framework Prog... Q NUTS Code: EL303 Net EU Contributi.. VAT Number: EL090145420 Legal Form: PUBLIC Organisation in HE % in HE Health, demographic change and wellbeing Organisation Activity Type: HES Non Profit: Yes 2,94% Net EU Contribution (EUR) 8.978.035,52 Public Body: Yes International Organisation: No EU Contribution (EUR) 8.304.704,27 2,72% International Organisation of European Interest: No Higher or Secondary Education Establishment: Yes 15k 20k 23 5,16% Participation ▼ 23 2,73% Participation



## NKUA\_participation with keywords

ETHNIKO KAI KAPODISTRIAKO PANEPISTIMIO ATHINON (999643007) participation in R&I PROGRA..

**Project Keywords** 

Natural resources exploration and exploitation Networks (communication networks, sensor networks, networks of robots, etc.) Knowledge repr

Drug development, clinical phases Diagnostic tools (e.g. **Crisis** management

**Energy efficient** Big data

Nano-materials (production and properties) Simulation engineering and modelling Public and environmental health

Medical engineering and technology Biomarkers Medicinal chemistry Analytical chemistry Infectious diseases

Personalised medicine Disease control Security Patient stratification

Healthy ageing

Digitalisation/ICT and cultural heritage

Science education

Environment, resources and sustainability

Cultural heritage,

Internet and semantic web, database systems and libraries

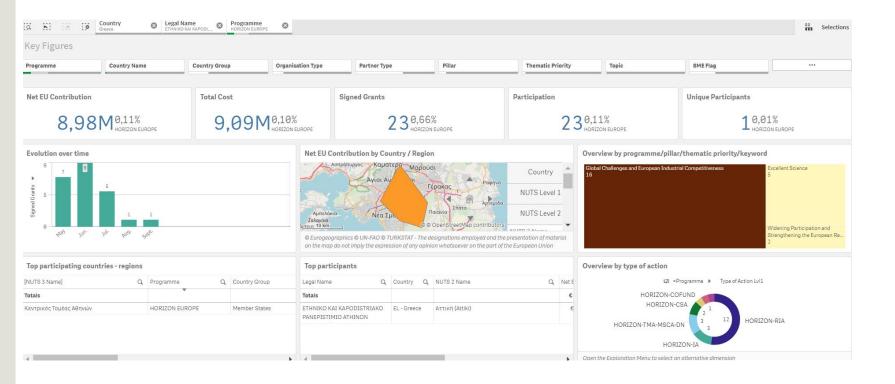
Pharmacology, pharmacogenomics, drug discovery and design, drug therapy Wireless communications, communication, high frequency, mobile technology

Oublic health and epidemiology

Clinical research

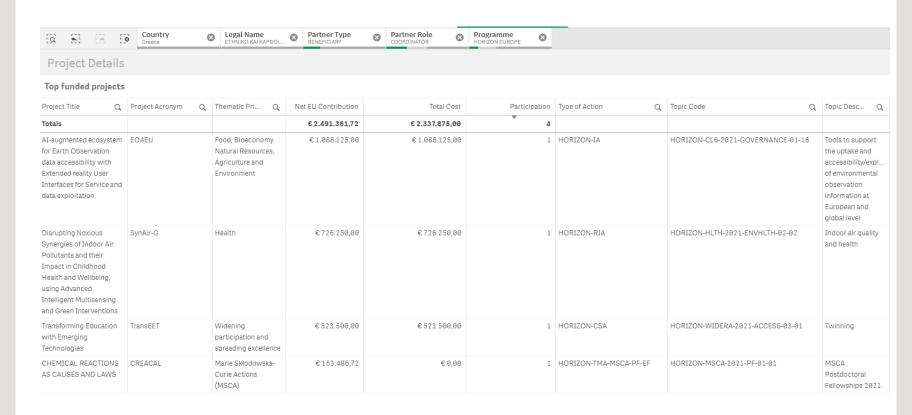


## NKUA\_participation in Horizon Europe





## Horizon Europe\_Coordinating role







**Research and Innovation** 





Types of Actions & Basic eligibility Criteria



# Country eligibility & more...



#### **EU COUNTRIES**

- Member States (MS) including their outermost regions
- The Overseas Countries and Territories (OCTs) linked to the MS.



#### **NON-EU COUNTRIES**

- Countries associated to Horizon Europe (AC)
- Low and middle income countries: See HE Programme Guide.
- Other countries when announced in the call or exceptionally if their participation is essential



#### **SPECIFIC CASES**

- Affiliated entities established in countries eligible for funding.
- **EU** bodies
- International organisations (IO):
  - International European research organisations are eligible for funding.
  - Other IO are not eligible (only exceptionally if participation is essential)
  - IO in a MS or AC are eligible for funding for Training and mobility actions and when announced in the call conditions

https://ec.europa.eu/info/funding-tenders/opportunities/docs/2021-2027/common/guidance/list-3rd-country-participation horizoneuratom en.pdf



## Type of actions

Research and innovation action (RIA) Activities to establish new knowledge or to explore the feasibility of a new or improved technology, product, process, service or solution.

100% funding rate

Innovation action (IA)

Activities to produce plans and arrangements or designs for new, altered or improved products, processes or services.

0% funding fittes

Coordination and support actions (CSA)

Activities that contribute to the objectives of Horizon Europe. This excludes R&I activities, except for 'Widening participation and spreading excellence'

100% funding rate



- ▶ Applicable for public bodies, research organisations or higher education establishments from Members States and Associated countries
- Minimum process-related requirements.

#### Gender equality plan

Having a gender equality plan is an eligibility criterion for Public bodies, Higher education establishments and Research organisations from Member States and Associated Countries. Be aware that if the proposal is selected, having a Gender Equality Plan will be necessary before the grant agreement signature (applicable on calls with deadlines in 2022 and beyond).  Does the organisation have a Gender Equality Plan (GEP) covering the elements listed below?	○ Yes	○ No
Minimum process-related requirements (building blocks) for a GEP		
<ul> <li>Publication: formal document published on the institution's website and signed by the top management</li> </ul>		
<ul> <li>Dedicated resources: commitment of human resources and gender expertise to implement it.</li> </ul>		
<ul> <li>Data collection and monitoring: sex/gender disaggregated data on personnel (and students for establishments concerned) and annual reporting based on indicators.</li> </ul>		
<ul> <li>Training: Awareness raising/trainings on gender equality and unconscious gender biases for staff and decision-makers.</li> </ul>		
Content-wise, recommended areas to be covered and addressed via concrete measures and targets are:		
<ul> <li>work-life balance and organisational culture;</li> </ul>		
<ul> <li>gender balance in leadership and decision-making;</li> </ul>		
<ul> <li>gender equality in recruitment and career progression;</li> </ul>		



## General admissibility conditions

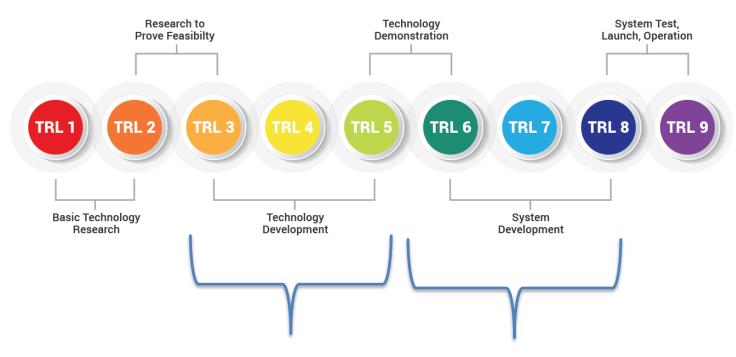
- Applications must be submitted before the call deadline, electronically via the Funding & Tenders Portal
- Applications must be complete, readable, accessible and printable, and include a plan for the exploitation and dissemination of results, unless provided otherwise in the specific call conditions.

#### **Proposal page limit**

Substantial reduction in maximum length:

- RIAs and IAs type of actions: limit for a full application is 45 pages
- CSAs: limit is 30 pages
- First stage proposals: limit is 10 pages
- Exceptions, if any, would be specified in the call text.





Research & Innovation Actions Funding rate: 100%

Innovation Actions Funding rate: 60-70%



## Break the call text into bits and pieces







#### EN

#### Annex 7

#### Horizon Europe

Work Programme 2023-2024

7. Digital, Industry and Space

Call - RESILIENT VALUE CHAINS 2024152
Conditions for the Call
Raw Materials for EU open strategic autonomy and successful transition to a climate-
neutral and circular economy
HORIZON-CL4-2024-RESILIENCE-01-01: Exploration of critical raw materials in deep
land deposits (RIA)
HORIZON-CL4-2024-RESILIENCE-01-04: Technologies for processing and refining of
critical raw materials (IA)
HORIZON-CL4-2024-RESILIENCE-01-08: Rare Earth and magnets innovation hubs (IA)
159
HORIZON-CL4-2024-RESILIENCE-01-10: Addressing due diligence requirements in raw
materials supply chains. (CSA)
HORIZON-CL4-2024-RESILIENCE-01-11: Technologies for extraction and processing of
critical raw materials (IA)
Safe and Sustainable by Design (SSbD) Chemicals and Materials
HORIZON-CL4-2024-RESILIENCE-01-24: Development of safe and sustainable by
design alternatives (IA)
Improving the resilience of EU businesses, especially SMEs and Startups
HORIZON-CL4-2024-RESILIENCE-01-41: 'Innovate to transform' support for SME's
sustainability transition (CSA)

European Commission. Any views ion services and may not in any of the Commission. The information entity to which it is addressed for d material.

# Topic **Identifier** Type of action Scope

### Decoding a call text: An example

HORIZON-CL4-2022-RESILIENCE-01-07 Innovative solutions for efficient use and enhanced recovery of mineral and metal by-products from processing of raw materials (IA)

HORIZON-IA HORIZON Innovation Actions (70% funding rate for profit organisations)

TRL 6-7 by the end of the project

Actions should develop energy-, material- and cost-efficient new sustainable mineral processing and/or metallurgical technologies and processes to increase the selectivity and the recovery rates of valuable by-products[2], particularly critical raw materials[3].

Expected

- 1. **Increase** process selectivity, broader range and higher recovery rates of valuable raw materials, particularly **critical raw materials**;
- 2. Unlocking **substantial reserves** of new or currently **unexploited/underexploited** resources within the EU;
- 3. Significantly increase economic performance in terms of **higher material-, water-, energy- and cost-efficiency** and flexibility in minerals processing, metallurgical or recycling processes;
- 4. Significantly **improve the health, safety and environmental performance** of the operations throughout the whole life cycle which is considered, including a reduction in waste, wastewater and emissions generation and a better recovery of resources from generated waste;

Expected Impact

increasing access to primary raw materials and secondary raw materials, in particular critical raw materials for EU industrial value chain



12 mil euros per proposal 2 proposals to be funded



Artificial Intelligence Digital Agenda Societal Engagement Social Innovation



## **Evaluation Criteria**



## Horizon Europe: Proposal evaluation

#### **EXCELLENCE**

- ✓ Clarity and pertinence of the **project's objectives**, and the extent to which the proposed work is ambitious, and goes beyond the state-of-the-art.
- ✓ Soundness of the proposed methodology, including the underlying concepts, models, assumptions, inter-disciplinary approaches, appropriate consideration of the gender dimension in research and innovation content, and the quality of open science practices including sharing and management of research outputs and engagement of citizens, civil society and end users where appropriate.

#### **IMPACT**

- ✓ Credibility of the pathways to achieve the expected outcomes and impacts specified in the work programme, and the likely scale and significance of the contributions due to the project.
- ✓ Suitability and quality of the measures to maximize expected outcomes and impacts, as set out in the dissemination and exploitation plan, including communication activities.

# QUALITY AND EFFICIENCY OF THE IMPLEMENTATION

- ✓ Quality and effectiveness of the work plan, assessment of risks, and appropriateness of the effort assigned to work packages, and the resources overall.
- Capacity and role of each participant, and extent to which the consortium as a whole brings together the necessary expertise.

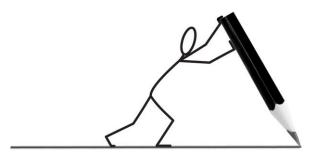


## **Proposal Drafting**



## Produce a concept note (initial outline of your idea)

Write preliminary 2-3 pages about your:



- > objectives
- European relevance (topic, WP, Horizon EU strategic plan, EU priorities)
- > target groups
- Impact envisaged
- Methodology to be followed
- major steps (work packages)
- > Performance measurements (KPIs)
- > Type of expertise needed: intended consortium (countries, types of



## Finding the right partners... (How?)

- > From your own international contacts & personal network
- Funding and tenders portal partner search facility)
- Bilateral agreements, MoUs
- Contacts from events, information days, brokerage events
- Network of National Contact Points
- Social media (Linkedin)

- ✓ Have in place selection criteria
- ✓ Clear understanding of the expertise you are searching



- Coordinator
- Work Package leaders
- > Task leaders

### **Optional**

- > External advisors
  - Ethics advisor, GDPR expert
  - ...and many more...



## Working with the right documents

#### "Good to have" - Documents

- Proposal templates CSA/RIA/IA
- Annotated Model Grant Agreement
- Eligible costs
- Management of IPR
- Open Access, Ethics
- Many examples and best practice solutions
- Desca Model Consortium Agreement
- Governance Structure of the project
- Dissemination and access rights to results
- Version with "elucidation notes" and explanations available
- Source: <a href="https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/how-to-participate/reference-documents">https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/how-to-participate/reference-documents</a>







## PART A **ADMINISTRATIVE INFORMATION**

- General information (coordinator)
- Participant information, (1 for each partner)
- Budget (completed by the coordinator)
- Ethics
- Security moved here from Part B section 5.2
- Other questions

#### Part B

- 1. Excellence
- 2. Impact
- 3. Quality and efficiency of the implementation
- Members of the Consortium moved to Part
   A2
- 5. Ethics moved to Part A4
- 6. Security moved to Part A5



## Excellence: Evaluation Criteria

#### **EXCELLENCE**

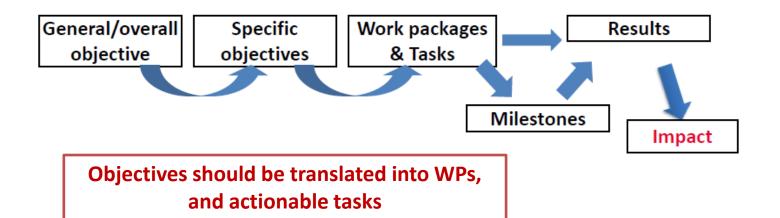
- ✓ Clarity and pertinence of the **project's objectives**, and the extent to which the proposed work is ambitious, and goes beyond the state-of-the-art.
- ✓ Soundness of the proposed methodology, including the underlying concepts, models, assumptions, inter-disciplinary approaches, appropriate consideration of the gender dimension in research and innovation content, and the quality of open science practices including sharing and management of research outputs and engagement of citizens, civil society and end users where appropriate.

## Excellence

- ▶ 1.1 Objectives
- ▶ 1.2 Relation to the work programme
- ▶ 1.3 Concept and approach
- ▶ 1.4 Ambition
- ▶ 1.5 Gender dimension
- ▶ 1.6 Open science
- > 1.7 No harm principle
- ▶ 1.8 Data management



"Describe the overall and specific objectives for the project, which should be **clear**, **measurable**, **realistic and achievable** within the duration of the project. Objectives should be **consistent with the expected exploitation and impact** of the project (see section 2)."





## Horizon Europe: Proposal evaluation

#### **IMPACT**

- ✓ Credibility of the pathways to achieve the expected outcomes and impacts specified in the work programme, and the likely scale and significance of the contributions due to the project.
- ✓ Suitability and quality of the measures to maximize expected outcomes and impacts, as set out in the dissemination and exploitation plan, including communication activities.



Substantial impacts **not covered** in the work programme that would:

- > enhance innovation capacity
- > create new market opportunities,
- > strengthen competitiveness and growth of companies
- address issues related to climate change or the environment
- Or bring other important benefits for society

Which policies do you support?

- > EU policies
- > UN Sustainable goals

Which barriers to you acknowledge? (Such as laws, freedom to operate, consumers' resistance to change, interoperability issues)



## Dissemination & Exploitation of results: Admissibility Condition

- At proposal stage: Draft plan for the dissemination and exploitation of project's results
- Communication activities for promoting the project and its findings
- Ongoing activity-→strategy

Dissemination			Exploitation	1	
Describing and <b>making availa</b> so that they can be used	ble results		of results, for onomic purpose		ic,
Audiences that may make use	of results	Groups and e	ntities that are e of results	makin	g
All results which are not res due to the protection of intellec property, security rules or legiti interests	tual	Participant sh exploit the re	enerated duri all make best e sults it owns, o ed by another le	fforts to r to hav	re
Grant Agreement Art. 29		Grant Agreen	nent art. 28		
Making results available	Facilitating f	urther use of r	esults Mak	ing use	of result
Scientific publication	Innovat manage		Patent	Spin- Start	
Policy brief/roadmap		yright	PhD th	esis/	Produ
Training/worksho	ps	agement		Stand	ard
demonstration	Data Ma	anagement	Further research		Servi
Sharing results on	plan		research	Soci	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
online repository			Open/copyle	eft activ	vity
(research data, software, reports)		Active stakeholder/ user engagement		Polic	

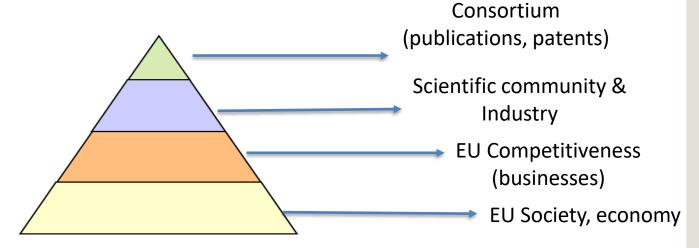


## Impact – Target Groups & outcomes

#### The extent of the benefits for

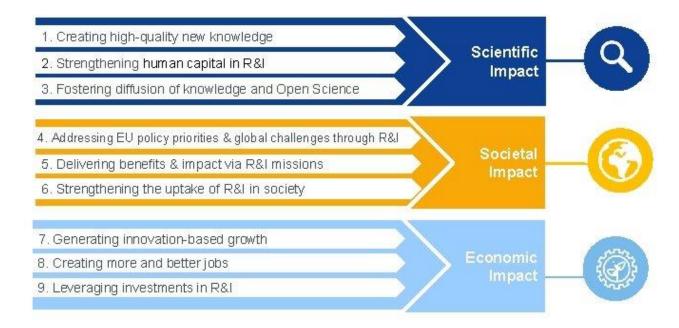
- Science
- > Technological progress
- Environment
- Society
- ▶ Economy EU Competitiveness

Acknowledge them separately





### Key impact pathways to track progress







## Proposal Impact: Needs, Results, Outcomes & Impact

SPECIFIC NEEDS	EXPECTED RESULTS	D & E & C MEASURES
What are the specific needs that triggered this project?	What do you expect to generate by the end of the project?	What dissemination, exploitation and communication measures will you apply to the results?
Example 1 Most airports use process flow- oriented models based on static mathematical values limiting the optimal management of passenger flow and hampering the accurate use of the available resources to the actual demand of passengers.  Example 2 Electronic components need to get smaller and lighter to match the expectations of the end-users. At the same time there is a problem of sourcing of raw materials that has an environmental impact.	Example 1 Successful large-scale demonstrator: Successful large-scale demonstrator: Trial with 3 airports of an advanced forecasting system for proactive airport passenger flow management. Algorithmic model: Novel algorithmic model for proactive airport passenger flow management. Example 2 Publication of a scientific discovery on transparent electronics. New product: More sustainable electronic circuits. Three PhD students trained.	Example 1  Exploitation: Patenting the algorithmic model.  Dissemination towards the scientific community and airports: Scientific publication with the results of the large-scale demonstration.  Communication towards citizens: An event in a shopping mall to show how the outcomes of the action are relevant to our everyday lives.  Example 2  Exploitation of the new product: Patenting the new product;  Licencing to major electronic companies.  Dissemination towards the scientific community and industry:  Participating at conferences; Developing a platform of material compositions for industry; Participation at EC project portfolios to disseminate the results as part of a group and maximise the visibility vis-à-vis companies



## Horizon Europe: Proposal Impact

TARGET GROUPS	OUTCOMES	IMPACTS
Who will use or further up-take the results of the project? Who will benefit from the results of the project?  Example 1 9 European airports: Schiphol, Brussels airport, etc. The European Union aviation safety agency. Air passengers (indirect). Example 2 End-users: consumers of electronic devices. Major electronic companies: Samsung, Apple, etc. Scientific community (field of transparent electronics).	What change do you expect to see after successful dissemination and exploitation of project results to the target group(s)?  Example 1  Up-take by airports: 9 European airports adopt the advanced forecasting system demonstrated during the project.  Example 2  High use of the scientific discovery published (measured with the relative rate of citation index of project publications).  A major electronic company (Samsung or Apple) exploits/uses the new product in their manufacturing.	What are the expected wider scientific, economic and societal effects of the project contributing to the expected impacts outlined in the respective destination in the work programme?  Example 1  Scientific: New breakthrough scientific discovery on passenger forecast modelling.  Economic: Increased airport efficiency Size: 15% increase of maximum passenger capacity in European airports, leading to a 28% reduction in infrastructure expansion costs.  Example 2  Scientific: New breakthrough scientific discovery on transparent electronics.  Economic/Technological: A new market for touch enabled electronic devices.  Societal: Lower climate impact of electronics manufacturing (including through material sourcing and waste management).



## Implementation: Evaluation Criteria

# QUALITY AND EFFICIENCY OF THE IMPLEMENTATION

- ✓ Quality and effectiveness of the work plan, assessment of risks, and appropriateness of the effort assigned to work packages, and the resources overall.
- Capacity and role of each participant, and extent to which the consortium as a whole brings together the necessary expertise.

# Implementation

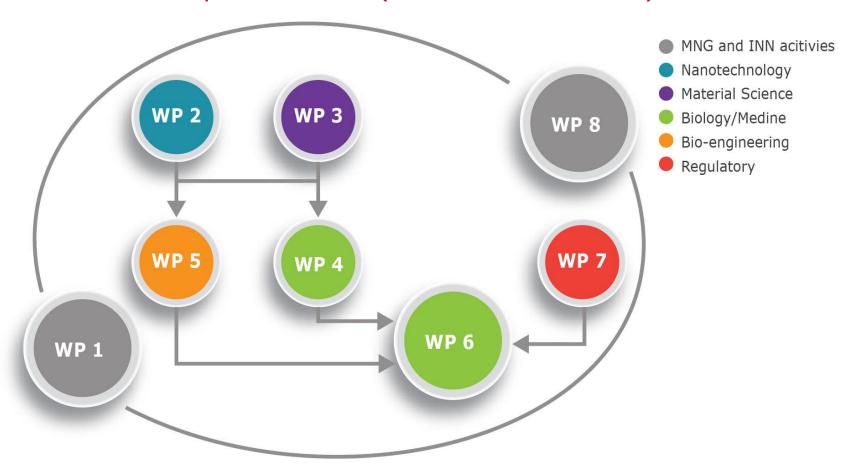
- 3.1 Work Plan (work packages deliverables)
- ▶ 3.2 Management structures, milestones and procedures
- ▶ 3.3 Consortium as a whole complementarity of participants
- Advising structures
- Resources to be committed tables



- Consistency of work plan (should remind us of the objectives of the EXCELLENCE part and the IMPACT) and coherence (interrelation of WPs)
- Complementarity of the participants (to reflect the scope of the call text)
- Relevant and adequate management structures



# EXAMPLE: Presentation of the components showing how they inter-relate (Pert-chart or similar)





# EXAMPLE: Timing of the different work packages and their components (Gantt chart or similar)

		YEAR 1		YEAR 2			YEAR 3			YEAR 4			YEAR 5								
		M1-3	M4-6	M7-9	M10-12	M13-15	M16-18	M19-21	M22-24	M25-27	M28-30	M31-33	M34-36	M37-39	M40-42	M43-45	M46-48	M49-51	M52-54	M55-57	M58-60
WP1:	Management																				
T.1.1	Task 1.1 Project Management		D.1.1								D.1.2										D.1.3
T.1.2	Task 1.2 Project Coordination	<b>%</b>				<b>%</b>					<b>₷, R</b>					<b>S</b>				<b>%</b>	
T.1.3	Task 1.3 Quality control																				
WP2:	WP2: Network Capacity Building and Excellence																				
T.2.1	Task 2.1 NCP Assessment		D.2.1																		
T.2.2	Task 2.2 Trainings for NCPs				0			0			D.2.2 ()				0			0			D.2.3
T.2.3	Task 2.3 NCPs Mentoring		Δ				Δ		Δ		D.2.4 🗅		Δ		Δ				Δ		D.2.5 🗅
WP3:	Network Matchmaking activities																				
T.3.1	Task 3.1 Brokerage Events			©								©									D.3.1
T.3.2	Task 3.2 Workshops and Trainings			<b>◊</b>				<b>\( \)</b>				<b>◊</b>					<b>\</b>				D.3.2
T3.3	Task 3.3 Collaboration with other Networks																				D.3.3
WP4:	WP4: Communication and Dissemination																				
T.4.1	Task 4.1 Communication and Dissemination plan	D.4.1									D.4.2										
T.4.2	Task 4.2 Internal communication					·		·											·		
T.4.3	Task 4.3 External communication		D.4.3																		D.4.4



# EXAMPLE: Work Package Description (Table 3.1b);

#### Table 3.1b: Work package description

For each work package:

Work package number	Lead bene	ficiary	
Work package title	•		•
Participant number			
Short name of participant			
Person months per participant:			× @/
Start month		End month	10
•			·O.
Objectives			

			$O_{j,j}$		
Description of work (with participants	here appropriate, brok	en down into	tasks), lead	l partner ar	nd role of

Deliverables (brief description and month of delivery)

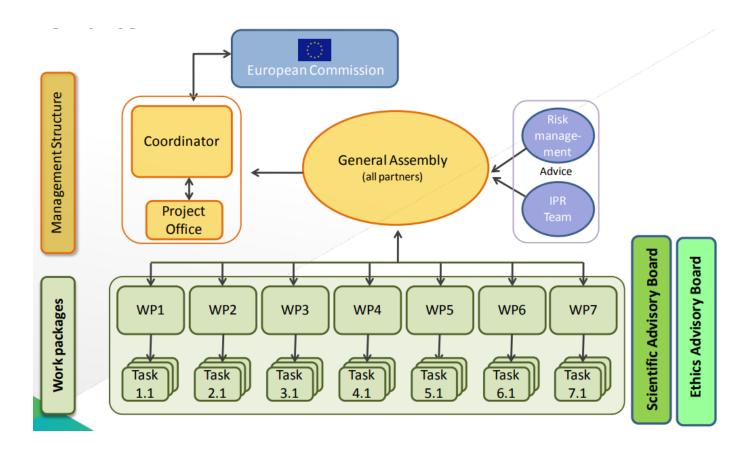


Coordinator Academic partners **Industrial Partners** Subcontractors Third parties



### Proposed project management

#### Decision-making structures to allow proper implementation





### Contact Support Structures

- Γραφείο Προσέλκυσης Χρηματοδοτήσεων
- Εθνικό Σημείο Επαφής
- ▶ Guidance on choosing relevant Horizon Europe topics and types of action
- ▶ Advice on administrative procedures and contractual issues
- Pre screening of proposal
- Assistance in partner search



## **TIPS**





Your proposed work must be within the scope of a work programme topic



You need to demonstrate that your idea is ambitious and goes beyond the state of the art



Your scientific methodology must take into account interdisciplinary, gender dimension and open science practices.



You should show how your project could contribute to the outcomes and impacts described in the work programme (the pathway to impact)



You should demonstrate the quality of your work plan, resources and participants



Criterion	DO	DON'T
	Define objectives clearly.	Don't rush; poorly prepared proposal ruins even the most excellent plans.
	Be ambitious, but stay realistic.	Don't rapact compthing what is already
	Choose appropriate methodology.	Don't repeat something what is already done.
	Choose relevant partners and reliable coordinator.	Don't forget to include partners from differ regions, disciplines, stakeholder groups to compose a balanced consortium.
Excellence	Put effort on describing the state-of-art and proof of concept.	Don't forget to show the credibility of your consortium.
Excel	Create links with previous networks/projects and relevant policies.	Don't hesitate to provide detailed descript about your methodology, technical solutio
	Engage interdisciplinary expertise.	etc. Superficial description of the processe is often brought out as a major shortcomir
	Stay accurate, concise throughout the proposal	If you have a novel approach – don't forge
	Bring out the innovation potential.	to describe it thoroughly and to support it with relevant references.
	If something stays unclear, contact your NCP.	



When planning be concrete and precise.

Quantify as much as possible.

Use financial figures and develop a business model and/or business plan.

Elaborate a convincing commercialisation plan.

Take into account all the expected impacts described in the topic.

Expected impacts should be derived and justified on previous results.

Plan a good cooperation with end users from the beginning of the project.

Involve policy makers, SMEs and industry in the proposal or plan a sustainable cooperation with them.

Describe industrial uptake of research results in details.

Develop an excellent dissemination plan (with diverse dissemination measures).

Address adequately and clearly explain dissemination of project results.

Ask for evaluation of impacts (by professionals).

Ask NCPs for cooperation.

Don't list irrelevant and unreal impacts.

Don't try to be very optimistic as it may cause the lack of credibility.

Don't use general descriptions, without any specific focus.

Don't use a weak or general analysis of the market and competition.

Don't miss concrete market details: potential market volumes, which markets, specific products, prices, etc.

Don't copy proposal's parts (mainly IPR management) from your previous project proposals.

Don't forget that the impact should be related to the particular concept, not to the call fiche.

Don't repeat (or copy) required impact from the call instead of development of your own proposal content.

Don't confuse dissemination with communication or exploitation.

Don't forget to use concrete information about expected environmental savings.

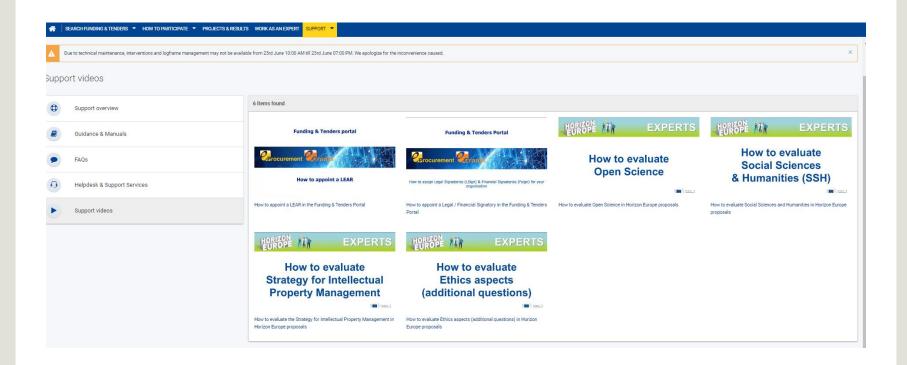
npact



55	Concrete and precise planning.	Don't use repetitions from within the text of the proposal.
	Details and Quantification.	Control Product Production of the
	Use Tables.	Don't do "copy-pastes" from other/ previous proposals.
_	Well-timed tasks and activities with well-	Colored Colore systems
tatio	balanced allocation to partners.	Don't forget the details - unsubstantiated/ unreferenced content/ figures/ numbers are
Implementation	Well-balanced and justified resources and budget.	causing a negative impression.
bld		Don't take beneficiaries/ Partners who are
<u>E</u>	Consortium with partners who complement and synergize well in	"joyriders" with no significant role and tasks.
	expertise and tasks.	Don't plan vague Deliverables and Milestones.
	Consultation with NCP.	Lack of "Plan B" and contingency measures.



#### https://ec.europa.eu/info/fundingtenders/opportunities/portal/screen/support/videos





Online only

### More information (cont.)



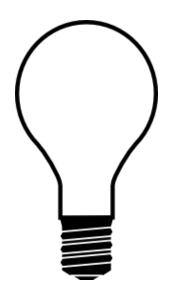






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It's not sufficient to have an excellent idea ...

But it is important to organize the proposal preparation in an excellent way!!!

What is not there is not evaluated!!!

#### Σας ευχαριστώ πολύ!

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